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DATE: 2/18/93  
 FAX NUMBER: (301) 934 - 5782  
 TO: David B. Newman, Esq.  
 FROM: Michael L. Eckstein  
 OPERATOR: Leah  
 RE: Life Point  
 # OF PAGES: 3 (INCLUDING THIS PAGE)

Fax only: ✓  
 Fax & Mail: \_\_\_\_\_

IF YOU DO NOT RECEIVE ALL OF THESE PAGES, PLEASE CALL AS SOON AS POSSIBLE AT (504) 581-9322. OUR FAX # IS: (504)566-0040

## MESSAGE:

Mr. Newman,

Mr. Eckstein had dictated the following correspondence prior to going into a meeting at 11:00 - he does not know that you returned his call. He had asked me to fax this to you immediately upon completion.

Leah Molaison

(Secretary to Michael L. Eckstein)

*cc: H. Britton Sanderford, Jr*

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February 18, 1993

VIA FAX

David Newman, Jr., Esq.  
Centennial Square  
P. O. Box 2728  
LaPlata, Maryland 20646-2728

Re: Life Point Systems Limited Partnership/Axon  
Axonn Patent Nos. 4,977,577, 5,067,136, 5,095,493

Dear David:

Over the past three weeks I have left numerous phone calls as well as requested in a correspondence last week that you contact me. To date, I have not received a return call. I tried to contact you for numerous reasons.

First, I wanted to talk about the required patent action that is to take place prior to week's end vis-a-vis James Arthur. Secondly, I wanted to further discuss your potential representation of Life Point and its patent infringement matter which is an extremely critical item for Life Point at this time. Life Point has suffered business damage and is continuously being bombarded with questions from licensees as to where, when and what type of action will be taken. As I mentioned in an earlier conversation, we feel you have the best familiarity with our patents, and if you are in a position to handle the litigation on our terms and in a manner which meets our objectives, then we would be interested in retaining your services. If an arrangement that is not mutually satisfactory is not possible, we intend on retaining other patent counsel.

As I have mentioned, the timing issue is of great concern. I definitely need to talk with you and since I will be the liaison for Life Point and the attorneys handling the patent

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infringement matter, I need to talk with you immediately. I would request that you please call me on Friday morning at 10:30 Central Standard Time so we can talk briefly on the afore-referenced matters.

Sincerely,

MICHAEL L. ECKSTEIN, ATTORNEY AT LAW  
A PROFESSIONAL CORPORATION

By: *Michael L. Eckstein*  
Michael L. Eckstein *LFM*  
(DICTATED, BUT NOT READ)

MLE:lfm

cc: Mr. H. Britton Sanderford, Jr.  
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